## **Evaluation Criteria for Technical Qualification of Network Installation Lot: 3**

The technical document evaluation being completed prior to any financial (Bid offer) proposals being opened and compared. Only qualified technical document proposal for firms scoring **70% and above** points out of 100 will be considered responsive (pass) and their financial proposals will be opened and then the **least financial proposal** will be successful bidder. The Financial Proposals of those bidders who failed in the technical evaluation will be returned unopened. Technical evaluation shall be guided by the under listed criteria.

| by th  | by the under listed criteria.   |            |        |  |  |
|--|---|------------|--------|--|--|
| Technical evaluation Criteria for Qualification of Network Installation lot: 3 |   |            |        |  |  |
| No   | Description of technical criteria   | Max. Score | Remark |  |  |
| 1  | Company Profile   | 15         |        |  |  |
| 1.1  | Experience  | 5          |        |  |  |
|  | <ul><li>The Bidder shall implement similar projects (5 pts)</li></ul>             |            |        |  |  |
|  | Important Note:   |            |        |  |  |
|  | <ul> <li>Attach legal documentary evidences for criteria listed in 1.1</li> </ul> |            |        |  |  |
|  | including project agreement, payment certificate, and                             |            |        |  |  |
|  | certification of completeness.  |            |        |  |  |
| 1.2  | Qualification and experience of technical experts:                                | 10         |        |  |  |
|  | <ul> <li>Project manager: highly skilled in project management PMP</li> </ul>     |            |        |  |  |
|  | certified and experienced in ICT infrastructure implementation                    |            |        |  |  |
|  | (5pts).   |            |        |  |  |
|  | <ul> <li>Minimum of 3 technical engineers/experts. Highly skilled,</li> </ul>     |            |        |  |  |
|  | experienced in ICT infrastructure implementation. (5 pts)                         |            |        |  |  |
|  | Important Note:   |            |        |  |  |
|  | <ul> <li>Attach relevant certificates of the project manager as</li> </ul>        |            |        |  |  |
|  | mandatory and technical experts (CV and credentials)                              |            |        |  |  |
|  | Team structure and responsibility matrix should be clearly stated in the          |            |        |  |  |
|  | project management of your technical document.                                    |            |        |  |  |
| 2  | Hardware, Software and Service Technical Requirements Compliance                  | 60         |        |  |  |
| 2.4  | and integration of services with the existing infrastructure                      | 40         |        |  |  |
| 2.1  | Detailed technical requirements compliance of equipment and materials.            | 10         |        |  |  |
| 2.2  | Hardware implementation methodology such as detailed tasks of the                 | 30         |        |  |  |
| 2.2  | network installation, Network Data Cabling, Network Cabling &                     | 20         |        |  |  |
|  | Standardizations, Technical capability such as availability of tools.             |            |        |  |  |
| 2.2  | High level design of facilities completeness and clarity, after site survey       | 10         |        |  |  |
| 2.3  | the bidder must provide detail design   | 10         |        |  |  |
| 2.4  | Low level design of facilities completeness and clarity, after site survey        | 10         |        |  |  |
| <b>4</b>   | the bidder must provide detail design of each building structural                 |            |        |  |  |
|  | cabling.  |            |        |  |  |
| 2.5  | Integration of services with existing infrastructure using VPN and                | 10         |        |  |  |
| ر.2  | hierarchical infrastructure.  |            |        |  |  |
| 3  | Project proposal and implementation methodology plan and after                    | 20         |        |  |  |
| )  | sales warranty.   | 20         |        |  |  |
| 3.1  | Project organization, team structure, and responsibility matrix                   | 10         |        |  |  |
| 3.2  | Reporting arrangement, Change Control Procedures and risk                         | 5          |        |  |  |
|  | management procedures   | -          |        |  |  |
| 3.3  | Delivery schedule, scheduling of implementation of activities and clarity of      | 5          |        |  |  |
|  | time frame  | 1 -        |        |  |  |

|     | The maximum delivery time should be less than 90 days(Three months) after contract signing  |           |           |  |  |
|-----|---|-----------|-----------|--|--|
| 4   | Knowledge transfer and experience sharing   | 5         |           |  |  |
| 4.2 | Onsite training. Provide the detailed training subjects and schedule.   | 5         |           |  |  |
| 5   | Must meet criteria  |           |           |  |  |
| 5.1 | MAF(Manufacturer's Authorization Form)  |           | Mandatory |  |  |
| 5.2 | Partnership certificate should be attached for the main items of the network listed in the RFP  |           | Mandatory |  |  |
| 5.3 | Data sheet.   | Mandatory |           |  |  |
| 5.4 | Compliance table.  NB: The items are specified with minimum requirements; and, her minimum proposal or compliance will make the bidder automatical nonresponsive. | Mandatory |           |  |  |
| 5.5 | Post deployment executions:  • 3-years warranty (replace and repair) after acceptance  • 5-years technical support after acceptance                               |           | Mandatory |  |  |
| 5.6 | Annual Turnover of the bidder for the last five years must be greater than or equal to 25,000,000 ETB   |           | Mandatory |  |  |
| 5.7 | Site survey (please check RFP)  | Mandatory |           |  |  |

## Important Note:

- Bidders are expected to carefully see and submit the technically admissibility criteria on the bidding document
- As the project is on the turnkey basis, partial offer will be automatically rejected.
- The winner will be determined according the grand total of price but only if the provider meets the minimum technical requirements.
- Bidders shall present two copies of technical and financial documents.
- Consider as a set (including all minimum requirements for the solution). Any missed item for the solution is the responsibility of the winner.
- Put total cost for installation, factory training for at least Five University ICT staffs for this purpose.
- The winner is expected to conduct the all the listed items installation as per the request of the university.
- Bidders should conduct site survey so that the network installation coverage should be as per the request of the university.
- The on-factory training should be conducted ahead of material delivery to the university.
- The management of the system should be interoperable with university data center management system.